

# Clydebank Housing Association Ltd.

"Offering our community more than a home"

# DRAFT BUDGET

# FOR YEAR TO

# 31 MARCH 2021

Management Committee submission: 28 January 2020

Last Approved: 29 January 2019

Approved:

Review date: January 2021

<sup>\*</sup>Please note that throughout this document, the use of "c." means approximately or that the figures have been rounded to make the report easier to read.

# **EXECUTIVE SUMMARY**

Attached is the draft Budget for the year to 31 March 2021. All figures have been based on results reported in the 31 December 2019 Management Accounts, projected income and costs to 31 March 2020 and the 2019/24 Financial Plan.

On Page 1, our Total Management Expenses of c. £1.47m make provision for the current staff complement, which is at a level necessary to manage c. 1,170 units. The c. £1.14m of staff remuneration includes an estimated 2% increase in salary costs, life cover and autoenrolment pension costs, a new part-time Welfare Rights Officer staffing role and c. £130k has been provided for the SHAPS past service deficit payable by the Association.

Overheads of £329k are similar to the previous year and are based on the results to 31 December 2019. Total budgeted Management Expenses for 2020/21 have increased by c. £49k, mainly due to the changes in staff requirements and the incremental cost of living increase within the salaries. However, the Association continues to demonstrate a good level of efficiency in all overhead categories and aims to drive down costs wherever possible.

Comparisons with our Peer Group will be monitored throughout the year as information becomes available. Contained within this report are a variety of internal financial targets (please refer to Appendix 2), that comply with the Scottish Housing Regulator's Self-Assurance process. Additionally, we will be looking at additional benchmarking options, alongside out SHR Peer Group, to allow us to ensure our costs are continuously assessed

The Housing Account on Page 2 consists of rental income and expenditure required to manage and maintain our properties. The account looks to receive c. £4.2m of net Rental Income (based on a budgeted increase of 2.5%). Expenditure of c. £4.1m is made up predominantly of the allocation of c. £1.4m management expenses from Page 1 and the projected expenditure on the maintenance accounts.

Maintenance costs have been extracted from the fully costed Life Cycle Costing (LCC) document in respect of all stock. The LCC document was finalised in September 2018 and revised in January 2019. The Major Repairs Sinking Fund calculation will continue to be monitored and reviewed in April/May alongside the long-term 2020/25 Financial Plans.

Incorporated again in this year's Budget is housing property depreciation, which is charged to the Income and Expenditure Account. The figure of c. £950k represents nothing more than a bookkeeping exercise. It therefore has not been included in the Association's rent setting mechanism.

Should all go to plan during the year; the Association will post a surplus of c. £464k after a transfer of c. £347k from Major Repairs Reserves.

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The Non-Housing Account on Page 5, which includes the Development, Factoring, Commercial, Centre81 and Social Economy Accounts, is expected to post a combined deficit of c. (£94k) and this shortfall has been accounted for in the rent setting exercise to ensure all costs are covered.

The cash flow confirms our strong financial position and one, which continues for the remainder of the year and beyond despite the significant planned major repairs expenditure.

CHA Power Limited, the Association's wholly owned Subsidiary, has been performing fairly well in the Management Accounts reported to date. The income generated from tenants/customers is in line with budgeted amounts and there are no unfavourable variances emerging within the Plant Expenditure and the Overheads other than the generator performance issues that have been reported. Overall, CHA Power Limited is expected to show a surplus in the year ended 31 March 2020.

Quarterly Management Accounts will continue to be prepared and presented which will make comparison with the 2020/21 Budget and identify where variances occur.

Lynette Lees Head of Finance and Corporate Services January 2020

|                          | CLY         | YDEBANK HO      | USING ASS      | SOCIATION    | LIMITED   |           |                    |           |                 |
|--------------------------|-------------|-----------------|----------------|--------------|-----------|-----------|--------------------|-----------|-----------------|
|                          |             | MANA            | AGEMENT EX     | PENSES       |           |           |                    |           |                 |
|                          |             |                 | EAR ENDED      |              | 21        |           |                    |           |                 |
|                          |             |                 |                |              |           |           | DUDOET             |           |                 |
|                          |             | QTR. TO         | QTR. TO        | QTR. TO      | QTR. TO   | BUDGET    | BUDGET<br>PREVIOUS | ACTUAL    | BUDGET          |
|                          | NOT         | _               | 30 Sept 20     | 31 Dec 20    | 31 Mar 21 | 2020/21   | 2019/20            | 31-Mar-19 | <u>Variance</u> |
|                          |             | £               | £              | £            | £         | £         | £                  |           |                 |
| Staff Remuneration       | 1           | l 286,765       | 283,921        | 283,921      | 283,921   | 1,138,530 | 1,085,140          | 914,066   | 53,390          |
|                          |             | 286,765         | 283,921        | 283,921      | 283,921   | 1,138,530 | 1,085,140          | 914,066   | 53,390          |
| OFFICE OVERHEAD          | <u>0S</u>   |                 |                |              |           |           |                    |           |                 |
| Heat and Light           | 2           | 2 1,000         | 2,500          | 2,000        | 1,000     | 6,500     | 8,000              | 5,008     | (1,500)         |
| Telephone                | 3           | <b>3</b> 1,500  | 1,700          | 2,500        | 1,800     | 7,500     | 8,700              | 6,570     | (1,200)         |
| Equipment/Office Ma      | intenance 4 | 1 2,000         | 5,000          | 3,300        | 4,500     | 14,800    | 14,800             | 14,520    | -               |
| Office Rent & Rates      | 5           | 5 4,200         | 3,800          | 2,400        | 1,500     | 11,900    | 12,400             | 10,832    | (500)           |
| Post/Stationery/Print    |             |                 |                | 16,000       | 10,500    | 51,000    | 47,500             | 42,360    | 3,500           |
| 1 03t/ Stationery/1 iiii | ing t       | 0,500           | 10,000         | 10,000       | 10,500    | 31,000    | 47,300             | 72,300    | 3,000           |
| Committee Training       | 7           | 7 1,800         | 2,500          | 2,000        | 1,500     | 7,800     | 8,800              | 5,417     | (1,000)         |
| Staff Training           | 8           | 5,000           | 7,000          | 7,000        | 7,000     | 26,000    | 25,900             | 20,345    | 100             |
| Insurance - office       | g           | 7,500           | -              | 2,000        | -         | 9,500     | 11,000             | 10,010    | (1,500)         |
| Computer Costs           | 1           | <b>0</b> 20,575 | 4,175          | 4,175        | 8,175     | 37,100    | 39,000             | 31,905    | (1,900)         |
| Internal & External A    | udit 1      | 1 2,000         | -              | 3,800        | 9,000     | 14,800    | 13,500             | 14,020    | 1,300           |
| Affiliation Fees         | 1           | <b>2</b> 10,200 | 2,530          | 1,750        | 15,660    | 30,140    | 29,950             | 27,362    | 190             |
| General Expenses         | 1           | <b>3</b> 9,400  | 4,000          | 4,000        | 4,000     | 21,400    | 23,200             | 18,067    | (1,800)         |
| Contingency              | 1.          | 4 250           | 250            | 250          | 250       | 1,000     | 1,000              | -         | -               |
| Depreciation             | 1           | <b>5</b> 22,500 | 22,500         | 22,500       | 22,500    | 90,000    | 90,000             | 84,824    | -               |
| OVERHE                   | ADS         | 96,425          | 71,955         | 73,675       | 87,385    | 329,440   | 333,750            | 291,240   | (4,311)         |
| MANAGEMENT EXF           | PENSES      | 383,190         | 355,876        | 357,596      | 371,306   | 1,467,969 | 1,418,890          | 1,205,306 | 49,079          |
| ALLOCATED TO:            | 1           | 6               |                |              |           |           |                    |           |                 |
| Housing Account          |             | 373,508         | 346,593        | 347,714      | 361,222   | 1,429,038 | 1,382,894          | 1,173,703 |                 |
| Non-Housing Account      | t           | 9,683           |                |              | 10,084    | 38,932    | 35,996             | 31,603    |                 |
|                          |             | 383,190         |                | 357,596      | 371,306   | 1,467,969 | 1,418,890          | 1,205,306 | 49,079          |
| KEY INDICATOR            | 1'          | 7 Analysis of   | operating cost | s 2020/21 Ru | daet      | 1,334     | 1.3%               |           |                 |
| TET HADIOATOR            | - 1         |                 | operating cost |              | _         | 1,317     | 6.5%               |           |                 |
|                          |             |                 | operating cost |              | •         | 1,237     | 0.6%               |           |                 |

| HOUSING ACCOUNT  INCOME  Gross Rent & S/Charge  Less Voids & Bad Debts  Shared O/ship Rents | NOTES | FOR THE YE     | EXPENDITURI<br>EAR ENDED : |                |                |                        |                        |                  |                           |
|---|-------|----------------|----------------------------|----------------|----------------|------------------------|------------------------|------------------|---------------------------|
| Gross Rent & S/Charge Less Voids & Bad Debts  |       | FOR THE YE     |                            |                |                |                        |                        |                  |                           |
| Gross Rent & S/Charge Less Voids & Bad Debts  |       |                |                            |                | 021            |                        |                        |                  |                           |
| Gross Rent & S/Charge Less Voids & Bad Debts  |       |                | QTR. TO                    | QTR. TO        | QTR. TO        | PUDCET                 | DUDGET                 | ACTUAL           | DUDGET                    |
| Less Voids & Bad Debts  | 40    | 30 Jun 20<br>£ | 30 Sept 20<br>£            | 31 Dec 20<br>£ | 31 Mar 21<br>£ | BUDGET<br>2020/21<br>£ | BUDGET<br>2019/20<br>£ | <u>31-Mar-19</u> | BUDGET<br><u>Variance</u> |
|   | 18    | 1,088,632      | 1,088,632                  | 1,088,632      | 1,088,633      | 4,354,528              | 4,217,040              | 4,073,593        | 137,488                   |
| Shared O/ship Rents   | 19    | (54,430)       | (54,430)                   | (54,430)       | (54,432)       | (217,720)              | (253,040)              | (70,751)         | 35,320                    |
| ·   | 18    | 24,493         | 24,493                     | 24,493         | 24,492         | 97,972                 | 104,960                | 106,372          | (6,988)                   |
| Total Rental Income   | 18    | 1,058,695      | 1,058,695                  | 1,058,695      | 1,058,693      | 4,234,780              | 4,068,960              | 4,109,214        | 165,820                   |
| Other Income (CHA Power)  | 20    | 5,075          | 5,075                      | 5,075          | 5,075          | 20,300                 | 14,000                 | 13,800           | 6,300                     |
| Amortisation of Grants  |       | 131,250        | 133,750                    | 133,750        | 131,250        | 530,000                | 540,000                | 536,763          | (10,000)                  |
| TOTAL INCOME  |       | 1,195,020      | 1,197,520                  | 1,197,520      | 1,195,018      | 4,785,080              | 4,622,960              | 4,659,777        | 162,120                   |
| EXPENDITURE   |       |                |                            |                |                |                        |                        |                  |                           |
| Management Expenses   | 16    | 373,508        | 346,593                    | 347,714        | 361,222        | 1,429,038              | 1,382,894              | 1, 173, 703      | 46, 144                   |
| Property Maintenance  | 21    | 106,250        | 106,250                    | 106,250        | 106,250        | 425,000                | 451,470                | 448, 103         | (26,470)                  |
| Cyclical Maintenance  | 22    | 140,980        | 392,120                    | 223,854        | 65,750         | 822,704                | 700,110                | 277,022          | 122,594                   |
| Major Repairs   | 23    | 23,750         | 23,750                     | 23,750         | 23,750         | 95,000                 | 90,000                 | 97,243           | 5,000                     |
| Service Costs   | 24    | 32,880         | 41,100                     | 32,880         | 57,540         | 164,400                | 150, 100               | 143,963          | 14,300                    |
| Property Insurance  | 25    | 85,000         | -                          | -              | -              | 85,000                 | 105,000                | 99,772           | (20,000)                  |
| General Expenses  | 26    | 27,325         | 33,325                     | 27,325         | 27,325         | 115,300                | 132,750                | 114,947          | (17,450)                  |
| Property Depreciation   | 27    | 237,500        | 237,500                    | 237,500        | 237,500        | 950,000                | 870,000                | 935,236          | 80,000                    |
| Contingency   | 28    | 1,000          | 1,000                      | 1,000          | 1,000          | 4,000                  | 4,000                  | -                | -                         |
| TOTAL EXPENDITURE HOUSING   |       | 1,028,192      | 1,181,638                  | 1,000,272      | 880,338        | 4,090,442              | 3,886,323              | 3,289,989        | 204,119                   |
| SURPLUS/DEFICIT   |       | 166,828        | 15,882                     | 197,248        | 314,681        | 694,638                | 736,637                | 1,369,787        | (41,999)                  |
| NON-HOUSING<br>SURPLUS/DEFICIT  | 29    | (22,168)       | (25,068)                   | (21,746)       | (25,169)       | (94,151)               | (85,543)               | (34,412)         | (8,608)                   |
| OPERATING SURPLUS   |       | 144,660        | (9,186)                    | 175,502        | 289,512        | 600,487                | 651,093                | 1,335,376        | (50,606)                  |
| Property Purchases  | 30    | (30,000)       | (21,400)                   | (30,000)       | -              | (81,400)               | (100,000)              | 51,389           | 18,600                    |
| Impairment Gain/(Loss) - CHA F  | Power | -              | -                          | -              | -              | -                      | -                      | 12,999           | -                         |
| Bank Interest Receivable  | 31    | 17,366         | 17,366                     | 17,366         | 17,366         | 69,464                 | 62,800                 | 46,354           | 6,664                     |
| Loan Repayments (cap & int)   | 32    | (112,925)      | (112,925)                  | (112,925)      | (112,925)      | (451,702)              | (723, 788)             | (97, 123)        | 272,086                   |
| Pension finance costs   |       | (5,000)        | (5,000)                    | (5,000)        | (5,000)        | (20,000)               | (10,000)               | (23,000)         | (10,000)                  |
| (DEFICIT)/SURPLUS FOR PER   | RIOD  | 14,101         | (131,145)                  | 44,942         | 188,952        | 116,850                | (119,895)              | 1,325,994        | 236,744                   |
| Major Repairs Transfer  | 33    |                |                            |                |                | 347,354                | 744,778                |                  | (397,423)                 |
| RESERVES C/FWD  | 34    | 14,101         | (131,145)                  | 44,942         | 188,952        | 464,204                | 624,883                | 1,325,994        | (160,679)                 |

|           |                       | CLYDE   | BANK HOL  | JSING ASS   | OCIATION  | LIMITED   |          |                |                  |                 |
|-----------|-----------------------|---------|-----------|-------------|-----------|-----------|----------|----------------|------------------|-----------------|
|           |                       |         | NON       | I-HOUSING A | CCOUNT    |           |          |                |                  |                 |
|           |                       |         |           | EAR ENDED : |           | 021       |          |                |                  |                 |
|           |                       |         |           |             |           |           |          | BUDGET         |                  |                 |
|           |                       |         | QTR. TO   | QTR. TO     | QTR. TO   | QTR. TO   | BUDGET   | PREVIOUS       | ACTUAL           | BUDGET          |
|           |                       | NOTES   | 30 Jun 20 | 30 Sept 20  | 31 Dec 20 | 31 Mar 21 | 2020/21  | <u>2018/19</u> | <u>31-Mar-19</u> | <u>Variance</u> |
|           |                       |         | £         | £           | £         | £         | £        | £              | £                |                 |
| DEVELO    | OPMENT A/C            | 35      |           |             |           |           |          |                |                  |                 |
| Developr  | ment Allowances       |         | -         | -           | -         | -         | -        | -              | -                | -               |
| Other Al  | lowances              |         | 500       | 600         | 500       | 600       | 2,200    | 2,200          | 3,840            | -               |
|           |                       |         | 500       | 600         | 500       | 600       | 2,200    | 2,200          | 3,840            | -               |
| Less:     | Management Exps       |         | 3,877     | 3,877       | 3,877     | 3,877     | 15,509   | 15,615         | 13,372           | (106)           |
| 2000.     | Contingency/Genera    | LEvno   |           | 0,011       |           | 0,011     | ·        |                |                  |                 |
|           | Contingency/Genera    | ai Exps | 2,500     | -           | 2,500     | -         | 5,000    | 5,000          | 2,201            | -               |
|           |                       |         | 6,377     | 3,877       | 6,377     | 3,877     | 20,509   | 20,615         | 15,573           | (106)           |
| Contrib   | ution +/(-)           |         | (5,877)   | (3,277)     | (5,877)   | (3,277)   | (18,309) | (18,415)       | (11,734)         | 106             |
|           | , ,                   | 26      | (-,- ,    | (-, ,       | (-,- ,    | (-, ,     | ( -,,    | ( - , - ,      | ( ) - /          |                 |
| FACTOR    | RING A/C              | 36      |           |             |           |           |          |                |                  |                 |
| Factoring | g Fees                |         | 6,600     | -           | 6,622     | -         | 13,222   | 13,384         | 10,894           | (163)           |
| Less:     | Management Exps       |         | 2,800     | 2,400       | 3,000     | 3,201     | 11,401   | 11,091         | 9,451            | 310             |
|           | Direct costs          |         | 300       | 500         | 500       | 300       | 1,600    | 2,200          | 1,264            | 0.0             |
| Contrib   | ution +/(-)           |         | 3,500     | (2,900)     | 3,122     | (3,501)   | 220      | 93             | 179              | 127             |
| COMME     | RCIAL INCOME A/C      | 37      |           |             |           |           |          |                |                  |                 |
| Roardroc  | om/Other Income       |         | _         | 100         | _         | 100       | 200      | 200            | 475              | _               |
| Less:     | Management Exps       |         | _         | 100         |           | 100       | 200      | 200            | 4/0              | -               |
|           |                       |         |           | 400         |           | 400       | 200      | 000            | 475              |                 |
| Contribi  | ution +/(-)           |         | -         | 100         | -         | 100       | 200      | 200            | 475              | -               |
| CENTRE    | E81 A/C               | 38      |           |             |           |           |          |                |                  | -               |
| Income:   | Rev Grants/Rents/Café | e/Gym81 | 22,263    | 22,263      | 22,263    | 22,263    | 89,050   | 92,920         | 128,983          | (3,870)         |
| Less:     | Management Exps       |         | 2,520     | 2,520       | 2,520     | 2,520     | 10,078   | 7,364          | 7,262            | 2,715           |
|           | Direct costs          |         | 39,738    | 39,738      | 39,738    | 39,738    | 158,950  | 155,950        | 154,938          | 3,000           |
| Contrib   | ution +/(-)           |         | (19,995)  | (19,995)    | (19,995)  | (19,995)  | (79,978) | (70,394)       | (33,217)         | (9,585)         |
| SOCIAL    | ECONOMY A/C           | 39      |           |             |           |           |          |                |                  | -               |
| <b>.</b>  | 5                     |         |           |             |           |           | A =      |                |                  | /2              |
|           | Boardroom Hires       |         | 6,440     | 6,440       | 6,440     | 6,440     | 25,760   | 27,990         | 27,173           | (2,230)         |
| Disaster  | Recovery Rental       |         | -         | -           | -         | -         | -        | 2,710          | 3,285            | (2,710)         |
| Less:     | Management Exps       |         | 486       | 486         | 486       | 486       | 1,944    | 1,928          | 1,517            | 16              |
|           | Direct Costs          |         | 5,750     | 4,950       | 4,950     | 4,450     | 20,100   | 25,800         | 19,056           | (5,700)         |
| Contrib   | ution +/(-)           |         | 204       | 1,004       | 1,004     | 1,504     | 3,716    | 2,972          | 9,885            | 744             |
| NON-HC    | DUSING                |         |           |             |           |           |          |                |                  |                 |
|           | JS/DEFICIT            | 29      | (22,168)  | (25,068)    | (21,746)  | (25,169)  | (94,151) | (85,543)       | (34,412)         | (8,608)         |

| Clydel           | bank Housir          | ng Assoc          | iation Lt  | d.                                   |               |
|------------------|----------------------|-------------------|------------|--------------------------------------|---------------|
| Projecto         | │<br>ed Statement d  | f Financial       | Position/I | ∃<br>Balance Sheet (Abr              | idaed)        |
| As at            | 31 Mar 21            |                   |            | Salarioo Orioot (Abr                 | FORECAST      |
| , 10 at          | 011114121            |                   |            |                                      | 31 Mar 21     |
|                  |                      |                   | NOTES      | £                                    | £             |
| Tangible         | Fixed Assets         |                   | HOTES      | ~                                    | ~             |
| rangible         | 7 1 1/00 7 100010    |                   |            |                                      |               |
| Housing          | Properties - Gr      | oss Cost          |            | 44,985,350                           |               |
|                  | Properties - Ac      |                   |            | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |               |
|                  | Properties - Di      |                   |            |                                      | 44,985,350    |
| <b>J</b>         |                      |                   |            |                                      | , ,           |
| Less Ho          | using Propertie      | s - Deprecia      | ation      |                                      | 14,755,900    |
|                  |                      |                   |            |                                      | 30,229,449    |
|                  |                      |                   |            |                                      | , ,           |
| Other Fi         | xed Assets           |                   | 41         |                                      | 2,946,818     |
|                  |                      |                   |            |                                      | _,=,=,=,=     |
| Investme         | ent - CHA Powe       | r                 | 40         |                                      | 390,000       |
|                  |                      |                   |            |                                      | 233,333       |
|                  |                      |                   |            |                                      | 33,566,267    |
| Current          | Assets               |                   |            |                                      |               |
| Debtors          |                      |                   |            | 240,200                              |               |
| Bank ind         | term deposits        |                   |            | 6,320,264                            |               |
| Cash In          | •                    |                   |            | 894                                  | 6,561,358     |
| 0 0.011          |                      |                   |            |                                      | 3,551,555     |
| Less Cr          | editors (Due wit     | hin Year)         |            |                                      |               |
| Bank O           |                      | <u> </u>          |            | _                                    |               |
| Housing          |                      |                   |            | 380,745                              |               |
|                  | creditor < 1yr       |                   |            | 135,000                              |               |
| Others           | l creditor < ryi     |                   |            | 450,000                              | 965,745       |
| Outors           |                      |                   |            | 400,000                              | 303,7 43      |
| Not Cur          | rent Assets          |                   | 42         |                                      | 5,595,612     |
| <u>ivet Cuii</u> | CIII ASSEIS          |                   | 72         |                                      | 3,393,012     |
| Total As         | sets Less Curre      | nt Liabilities    |            |                                      | 39,161,879    |
| TOTALAS          | Sets Less Curre      |                   | 2          |                                      | 39,101,079    |
| L 000 Cr         | □<br>editors (Due mo | ro than Voc       |            |                                      |               |
|                  | -                    | <u>ne man rea</u> | !          | 3,057,255                            |               |
| Housing          |                      |                   |            |                                      | 2 127 255     |
| Pension          | creditor > 1yr       |                   | _          | 70,000                               | 3,127,255     |
| l D-             |                      |                   |            |                                      |               |
|                  | eferred Income       |                   |            | 40.700.077                           |               |
|                  | lousing Grant - I    | •                 |            | 12,796,677                           | 4 4 00 4 00 0 |
| Social F         | lousing Grant - 0    | Jπice Premi       | ses        | 2,005,159                            | 14,801,836    |
| TOT 4.1          | 100570               |                   |            |                                      | 04 000 700    |
| IOIAL            | ASSETS               |                   |            |                                      | 21,232,789    |
|                  | <u> </u>             |                   |            |                                      |               |
| Capital a        | and Reserves         |                   |            |                                      |               |
|                  |                      |                   |            |                                      |               |
| Share C          | •                    |                   |            |                                      | 200           |
|                  | e Reserves           |                   |            |                                      | 20,768,383    |
| Surplus/         | (Deficit) for peri   | od                |            |                                      | 464,204       |
|                  |                      |                   |            |                                      | 21,232,789    |

| CLYDEBANK HOUSING ASSO  | CIATION LIN | MITED     |         |          |          |         |         |          |        |         | BUDGET    |              | 31 Mar 21 |           |
|-------------------------|-------------|-----------|---------|----------|----------|---------|---------|----------|--------|---------|-----------|--------------|-----------|-----------|
| BUDGET                  |             |           |         |          |          |         |         |          |        |         |           |              |           |           |
| FOR PERIOD TO           | 31 Mar 21   |           |         |          |          |         |         |          |        |         |           |              |           |           |
| COST CENTRE ANALYSIS    | 100%        | 36.18%    | 2.40%   | 16.58%   | 6.52%    | 9.85%   | 0.00%   | 0.81%    | 0.59%  | 0.53%   | 0.10%     | 0.36%        | 2.67%     | 23.41%    |
|                         |             | HOUSING   | SHARED  | REACTIVE | CYCLICAL | MAJOR   | SERVICE |          |        |         | SEC-WIDER | CHA POWER    | TP/WIDER  | FINANCE   |
|                         | TOTAL       | MANAG.    | O/SHIP  | REPAIRS  | REPAIRS  | REPAIRS | COSTS   | DEVELOP. | FACTOR | C81     | ACTION    | WIDER ACTION | ACTION    | & ADMIN   |
|                         | £           | £         | £       | £        | £        | £       | £       | £        | £      | £       | £         | £            | £         | £         |
| STAFF COSTS             | 1,138,530   | 411,942   | 27,345  | 188,730  | 74,190   | 112,159 | -       | 9,212    | 6,772  | 5,987   | 1,154     | 4,123        | 30,376    | 266,540   |
| AGENCY COSTS            | -           | -         | -       | -        | -        | -       | -       | -        | -      | -       | -         | -            | -         | -         |
|                         | 1,138,530   | 411,942   | 27,345  | 188,730  | 74,190   | 112,159 | -       | 9,212    | 6,772  | 5,987   | 1,154     | 4,123        | 30,376    | 266,540   |
| OFFICE OVERHEADS        | 329,440     | 119,197   | 7,912   | 54,610   | 21,467   | 32,454  |         | 2,666    | 1,960  | 1,732   | 334       | 1,193        | 8,789     | 77,125    |
|                         | 1,467,969   | 531,139   | 35,258  | 243,339  | 95,658   | 144,613 | -       | 11,878   | 8,732  | 7,719   | 1,488     | 5,316        | 39,166    | 343,664   |
| FIN. & ADMIN ALLOCATION |             | 162,352   | 10,777  | 74,381   | 29,240   | 44,203  | -       | 3,631    | 2,669  | 2,359   | 455       | 1,625        | 11,972    | - 343,664 |
| MANAGEMENT EXPENSES     | 1,467,969   | 693,491   | 46,035  | 317,721  | 124,897  | 188,816 | -       | 15,509   | 11,401 | 10,078  | 1,943     | 6,940        | 51,137    | -         |
| HOUSING DIRECT COSTS:   |             |           |         |          |          |         |         |          |        |         |           |              |           |           |
| REACTIVE MAINTENANCE    | 425,000     |           |         | 425,000  |          |         |         |          |        |         |           |              |           |           |
| CYCLICAL MAINTENANCE    | 822,704     |           |         | ,        | 822,704  |         |         |          |        |         |           |              |           |           |
| MAJOR REPAIRS           | 95,000      |           |         |          | ,        | 95,000  |         |          |        |         |           |              |           |           |
| SERVICE COSTS           | 164,400     |           |         | 45,000   |          | ,       | 119,400 |          |        |         |           |              |           |           |
| PROPERTY INSURANCE      | 85,000      | 85,000    |         |          |          |         |         |          |        |         |           |              |           |           |
| CONTINGENCY             | 4,000       | 4,000     |         |          |          |         |         |          |        |         |           |              |           |           |
| DEPRECIATION            | 950,000     | 912,000   | 38,000  |          |          |         |         |          |        |         |           |              |           |           |
| GENERAL EXPENSES ETC    | 115,300     | 100,575   |         |          |          |         |         |          |        |         |           |              | 14,725    |           |
|                         | 2,661,404   | 1,101,575 | 38,000  | 470,000  | 822,704  | 95,000  | 119,400 | -        | -      | -       | -         | -            | 14,725    | -         |
| NON-HOUSING DIRECT:     |             |           |         |          |          |         |         |          |        |         |           |              |           |           |
| FACTORING               | 1,600       |           |         |          |          |         |         |          | 1,600  |         |           |              |           |           |
| DEVELOPMENT             | 5,000       |           |         |          |          |         |         | 5,000    |        |         |           |              |           |           |
| SEC - WIDER ACTION      | 20,100      |           |         |          |          |         |         |          |        |         | 20,100    |              |           |           |
| C81 - WIDER ACTION      | 158,950     |           |         |          |          |         |         |          |        | 158,950 |           |              |           |           |
|                         | 185,650     | -         | -       | -        | -        | -       | -       | 5,000    | 1,600  | 158,950 | 20,100    | -            | -         | -         |
| TOTAL OPERATING COSTS   | 4,315,023   | 1,795,066 | 84,035  | 787,721  | 947,601  | 283,816 | 119,400 | 20,509   | 13,001 | 169,028 | 22,043    | 6,940        | 65,862    | -         |
| TO THE OF ELECTRIC GOOD | 1,010,020   | 1,100,000 | 0-1,000 | 101,121  | 0-11,001 | 200,010 | 110,400 | 20,000   | 10,001 | .00,020 | 22,040    | 3,340        | 00,002    |           |

| CASH FLOW PROJECTION                                     |                  |           |           |           |           |           |           |           |           |           |           |           |
|--|------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| FOR 12 MONTHS TO 31 MARCH 2021                           |                  |           |           |           |           |           |           |           |           |           |           |           |
|  | 2020             |           |           |           |           |           |           |           |           | 2021      |           |           |
|  | Apr              | May       | Jun       | Jul       | Aug       | Sep       | Oct       | Nov       | Dec       | Jan       | Feb       | Mar       |
|  | <b>=</b> 400 000 |           |           |           |           |           | 0.001=11  | 0 =0= 101 |           | 0.500.010 |           |           |
| Opening balance (Estimate)                               | 7,400,000        | 7,706,430 | 7,607,695 | 7,496,327 | 7,317,144 | 7,137,961 | 6,904,744 | 6,787,124 | 6,669,503 | 6,539,249 | 6,460,465 | 6,381,681 |
| Net Rental Income  | 352,898          | 352,898   | 352,898   | 352,898   | 352,898   | 352,898   | 352,898   | 352,898   | 352,898   | 352,898   | 352,898   | 352,898   |
| Other - Adaptations/Allowances                           | 167              | 167       | 167       | 200       | 200       | 200       | 167       | 167       | 167       | 200       | 200       | 200       |
| Other Income - CHAP                                      | 1,692            | 1,692     | 1,692     | 1,692     | 1,692     | 1,692     | 1,692     | 1,692     | 1,692     | 1,692     | 1,692     | 1,692     |
| Other - Factor   | 2,200            | 2,200     | 2,200     | -         | _         | _         | 2,207     | 2,207     | 2,207     | _         | _         | _         |
| Other - Commercial                                       | -,,-             | -         | -,===     | 33        | 33        | 33        | -         | -         | -,        | 33        | 33        | 33        |
| Other - C81/Gym81 income                                 | 7,421            | 7,421     | 7,421     | 7,421     | 7,421     | 7,421     | 7,421     | 7,421     | 7,421     | 7,421     | 7,421     | 7,421     |
| Other - SEC rental income                                | 2,147            | 2,147     | 2,147     | 2,147     | 2,147     | 2,147     | 2,147     | 2,147     | 2,147     | 2,147     | 2,147     | 2,147     |
| Oliver GEO remai integrite                               | 366,524          | 366,524   | 366,524   | 364,391   | 364,391   | 364,391   | 366,531   | 366,531   | 366,531   | 364,390   | 364,390   | 364,390   |
| *net of direct costs                                     | 200,021          | 000,02    | 000,02.   | 00.,00.   | 30.,00.   | 00.,00.   | 000,001   | 000,001   |           | 301,000   | 30.,000   | 00.,000   |
|  |                  |           |           |           |           |           |           |           |           |           |           |           |
| Staff Remuneration                                       | 95,588           | 95,588    | 95,588    | 94,640    | 94,640    | 94,640    | 94,640    | 94,640    | 94,640    | 94,640    | 94,640    | 94,640    |
| Office Overheads (Less Deprec.)                          | 24,642           | 24,642    | 24,642    | 16,485    | 16,485    | 16,485    | 17,058    | 17,058    | 17,058    | 21,628    | 21,628    | 21,628    |
| Property Maintenance                                     | 35,417           | 35,417    | 35,417    | 35,417    | 35,417    | 35,417    | 35,417    | 35,417    | 35,417    | 35,417    | 35,417    | 35,417    |
| Cyclical Maintenance                                     | 46,993           | 46,993    | 46,993    | 130,707   | 130,707   | 130,707   | 74,618    | 74,618    | 74,618    | 21,917    | 21,917    | 21,917    |
| Major Repairs - I&E                                      | 7,917            | 7,917     | 7,917     | 7,917     | 7,917     | 7,917     | 7,917     | 7,917     | 7,917     | 7,917     | 7,917     | 7,917     |
| Major Repairs - B/Sheet                                  | 180,563          | 180,563   | 180,563   | 180,563   | 180,563   | 180,563   | 180,563   | 180,563   | 180,563   | 180,563   | 180,563   | 180,563   |
| Service Costs  | 10,960           | 10,960    | 10,960    | 13,700    | 13,700    | 13,700    | 10,960    | 10,960    | 10,960    | 19,180    | 19,180    | 19,180    |
| General Expenses & Contingency                           | 9,442            | 9,442     | 9,442     | 11,442    | 11,442    | 11,442    | 9,442     | 9,442     | 9,442     | 9,442     | 9,442     | 9,442     |
| Property Insurance (Full cost)                           | 85,000           | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         |
| Other - Factoring (direct costs)                         | 100              | 100       | 100       | 167       | 167       | 167       | 167       | 167       | 167       | 100       | 100       | 100       |
| Other - Adaptations/Allowances (direct)                  | 833              | 833       | 833       | -         | -         | -         | 833       | 833       | 833       | -         | -         | -         |
| Other - Commercial (direct costs)                        | -                | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         |
| Wider Role (C81 direct costs)                            | 13,246           | 13,246    | 13,246    | 13,246    | 13,246    | 13,246    | 13,246    | 13,246    | 13,246    | 13,246    | 13,246    | 13,246    |
| Wider Role (SEC direct costs)                            | 1,917            | 1,917     | 1,917     | 1,650     | 1,650     | 1,650     | 1,650     | 1,650     | 1,650     | 1,483     | 1,483     | 1,483     |
|  | - 512,617        | - 427,617 | - 427,617 | - 505,932 | - 505,932 | - 505,932 | - 446,510 | - 446,510 | - 446,510 | - 405,532 | - 405,532 | - 405,532 |
| Capital Costs expected (housing package                  | <u>-</u>         |           |           |           |           | - 50,000  |           |           |           |           |           |           |
| Property Puchases  | ,                |           | - 30,000  |           |           | - 21,400  |           |           | - 30,000  |           |           |           |
| Floperty Fuchases  | -                |           | - 30,000  |           |           | - 21,400  |           |           | - 30,000  |           |           |           |
|  | -                | -         | - 30,000  | -         | -         | - 71,400  | -         | -         | - 30,000  | -         | -         | -         |
| Ponk Interest Passived                                   |                  |           | 17 200    |           |           | 17 200    |           |           | 17 200    |           |           | 17 200    |
| Bank Interest Received Interest free loan from Scot Govt | 490,164          |           | 17,366    |           |           | 17,366    |           |           | 17,366    |           |           | 17,366    |
| Loan Repayments  | - 37,642         | - 37,642  | - 37,642  | - 37,642  | - 37,642  | - 37,642  | - 37,642  | - 37,642  | - 37,642  | - 37,642  | - 37,642  | - 37,642  |
| Loan repayments  | 452,522          |           |           |           |           |           |           |           |           |           |           |           |
|  |                  |           |           |           |           |           |           |           |           |           |           |           |
| Closing Balance  | 7,706,430        | 7,607,695 | 7,496,327 | 7,317,144 | 7,137,961 | 6,904,744 | 6,787,124 | 6,669,503 | 6,539,249 | 6,460,465 | 6,381,681 | 6,320,264 |
|  |                  |           |           |           |           |           |           |           |           |           |           |           |

### **CLYDEBANK HOUSING ASSOCIATION LIMITED**

#### NOTES ON BUDGET TO 31 MARCH 2021

#### **Budget Holder**

#### 1. STAFF REMUNERATION

Chief Executive (CEO)

This allows for the current staff complement (including posts approved since the last budget) and includes the employer's rate of National Insurance payable (13.8%). Employer Pension Contributions of 10% and 5% for the current SHAPS DC scheme and the new auto-enrolment DC scheme respectively have also been included. For budgeting purposes, this account assumes that all staff are members of the full pension scheme and furthermore an amount of c. £130k has been provided in this account for the SHAPS past service deficit payable by the Association. Additional scheme costs for life cover, agreed by the Management Committee, have also been incorporated.

An increase of 2% in respect of the annual cost of living and incremental increases for staff, where applicable, has been estimated as well as an allowance for subsistence, travel expenses and emergency call out payments.

| Staff Costs during the year                          | No of staff* | 2020/21   | No of staff* | 2019/20   |
|--|--------------|-----------|--------------|-----------|
|  |              |           |              |           |
| Office based staff (inc NI and pension)              | 21.5         | 887,756   | 22.4         | 829,774   |
| Caretaking staff (inc NI and pension)                | 4.4          | 105,143   | 4.4          | 100,866   |
| Allowances, subsistence and travel                   |              | 9,044     |              | 8,860     |
| SHAPS pension - past service deficit and life cover  |              | 136,586   |              | 145,640   |
|  |              | 1,138,530 |              | 1,085,140 |
| *Full time equivelant.                               |              |           |              |           |
| Notes: Centre81 staff allocated through C81 budget   |              |           |              |           |
| Notes: Cleaners allocated through Office overheads - |              |           |              |           |

#### 2. HEAT AND LIGHT

Head of Finance and Corporate Services (HOFCS)

The budget allocation reflects 2020/21 costs for both Electricity and Gas and is slightly less than last year's budget figure due to planned efficiencies being incorporated into the office refurbishment.

3. <u>TELEPHONE</u> HOFCS

This account is based on current usage with a small decrease on last year. Monthly charges for mobile phones and Management Committee broadband facilities are also included.

This account includes amounts for office repairs, maintenance contracts for the fire alarm, computer hardware, fire extinguishers, burglar alarm, telephone system, photocopiers and sanitary ware.

#### 5. OFFICE RENT & RATES

**HOFCS** 

This account incorporates costs relating to ground rent and factoring, rates (20%), water charges and waste collection.

# 6. POSTAGE, STATIONERY AND PRINTING

**HOFCS** 

This account is based on current expenditure and includes printing costs of the Association's newsletters and an additional £5k of costs planned for this year to update various publications into different languages. Account also includes stationery and postage costs.

#### 7. COMMITTEE TRAINING

**HOFCS** 

This account is takes into account attendance at training courses and official conferences. Additional training for any new members has also been included.

These courses are essential to meet the objectives of committee members' personal training plans and needs identified in the ongoing committee Skills Audits.

#### **8.** STAFF TRAINING

Senior Staff

The Staff Training Budget is based on last year's expenditure together with an estimate for requests made by staff during recent appraisal interviews, a breakdown of which is as follows: -

| Computer/General College/University  | £<br>5,000<br>9,000                                  |
|--|--|
| Training - Housing Management Section Maintenance Section Finance & Corporate Services Development/Other Caretakers Staff/Committee Training Day | 2,000<br>2,500<br>2,500<br>2,500<br>500<br>2,000<br> |
|  | =====  |

9. <u>INSURANCE</u> HOFCS

This account covers office contents and buildings insurance policies. The cost is based on actual costs incurred for 2019/20 which and a slight reduction due to the full tendering exercise carried out in February 2019.

#### **10.** COMPUTER COSTS

CEO/HOFCS

This account covers expenditure related to software/technical support, Sage Cover in respect of the Accounts and Payroll packages, Software licences and the transfer of paper files to digital archiving.

## 11. AUDIT AND ACCOUNTANCY

CEO/HOFCS

The budget allocation allows for the Annual External Audit (£9.6k) and Internal Audit (£5.2k) programmes to be carried out in the year. A competitive tendering exercise is planned for all auditing services in February/March 2020 which should realise savings on these amounts.

#### **12.** AFFILIATION FEES

**HOFCS** 

Affiliation fees have been allowed for as follows and take into account staff numbers and annual inflationary increases: -

| ŕ   | £      |
|---|--------|
| SFHA (Lobbying/Model Policies)                | 10,929 |
| SHARE (Training Provider)                     | 5,459  |
| EVH (Employment issues/training)              | 4,738  |
| Scotland Excel (Procurement)                  | 2,163  |
| SHBVN (Benchmarking Network)                  | 1,545  |
| Homeswapper (mutual exchange platform)        | 618    |
| GWSF (Housing Assoc Forum)                    | 1,200  |
| Financial Credit Authority                    | 927    |
| Tenant Participation Advisory Service         | 412    |
| Chartered Institute of Housing                | 515    |
| Living Wage Foundation                        | 206    |
| Friends of PATH                               | 412    |
| Happy To Translate                            | 721    |
| Others (Disclosure Scotland, Info Commission) | 259    |
|   | 30,140 |
|   | ====== |

#### **13.** GENERAL EXPENSES

**HOFCS** 

Included under this heading is expenditure for recruitment/publicity, office cleaning and miscellaneous sundry items.

14. CONTINGENCY HOFCS

£1,000 has been budgeted for nothing specific but simply to allow for some slack in the budget. It is not, however, normally required during the year.

#### **15.** DEPRECIATION

Depreciation has been charged on the various classes of fixed assets, including an estimate for purchases throughout the year, as follows. The increased amount is based on the new SORP accounting requirements.

#### Depreciation Charge (over expected economic useful lives)

#### Office Premises

| - st                 | tructure            | 50 years |
|----------------------|---------------------|----------|
| - K                  | itchen              | 20 years |
| В                    | athroom             | 25 years |
| - G                  | 15 years            |          |
| - R                  | adiators & Pipework | 30 years |
| - R                  | 30 years            |          |
| - V                  | entilation Units    | 10 years |
| - D                  | oors & Windows      | 30 years |
| Furniture and Fittin | 5 years             |          |
| Computer Equipme     | 3 years             |          |
| Office Equipment     | 5 years             |          |

These accounts represent book value adjustments and are classified as **non-cash** items.

#### **16.** ALLOCATED

The Association has in place a system of time sheets which, when analysed in conjunction with senior staff, provides the basis for allocating indirect costs (salaries and overheads) as presented on the Cost Centre Analysis on Page 7.

#### 17. KEY INDICATOR/TARGETS

The Association has always recognised the benefits from low administration costs and monitored our efficiency through our peer group results. This is regulated by the Scottish Housing Regulator and focuses on administration costs per property under management.

Our budgeted overhead statistic of £1,334 per unit has increased, although we are confident that this will continue to perform favourably against the peer group average. For further measurement of internal financial targets, please refer to Appendix 2 (Page 20).

#### **18.** RENTAL INCOME

This figure takes into account ALL rents (inclusive of service charges where applicable) with a **2.5% increase applied**. A breakdown of the account is as follows: -

|             |                | QUARTER        | S 2020/21     |               |           |
|-------------|----------------|----------------|---------------|---------------|-----------|
|             | Qtr to 30 June | Qtr to 30 Sept | Qtr to 31 Dec | Qtr to 31 Mar | TOTAL     |
|             | £              | £              | £             | £             | £         |
|             |                |                |               |               |           |
| Total Rents | 1 000 633      | 1 000 633      | 1 000 622     | 1 000 633     | 4 254 529 |
|             | 1,088,632      | 1,088,632      | 1,088,632     | 1,088,633     | 4,354,528 |
| Less Sales  | -              | -              | -             | -             | -         |
|             |                |                |               |               |           |
| Gross Rent  | 1,088,632      | 1,088,632      | 1,088,632     | 1,088,633     | 4,354,528 |
|             |                |                |               |               |           |
| S/Ownership | 24,493         | 24,493         | 24,493        | 24,492        | 97,972    |
| Less Voids  | - 54,430       | - 54,430       | - 54,430      | - 54,432      | - 217,720 |
|             | 1,058,695      | 1,058,695      | 1,058,695     | 1,058,693     | 4,234,780 |
|             |                |                |               |               |           |

#### **19.** RENTAL VOIDS AND BAD DEBTS

**HOHS** 

Rental voids and bad debts have been adjusted to 5% (1% and 4% respectively) of the rental due to present welfare reform changes, the effect this has had on our recovery rates and the roll-out of universal credit. This proposed level of 5% (prev. 6%) will be incorporated into our long term Financial Plans and will be reviewed again in April/May 2020.

#### **20.** OTHER GRANTS/INCOME (CHA Power)

**HOFCS** 

The amount of c. £20k is in respect of the recharge to CHA Power for apportionment of administrative costs incurred by CHA and the salary costs of the Admin Assistant who is based at the CHA offices.

#### **21.** PROPERTY MAINTENANCE

Housing Services Manager (HSM)

The annual figure of £425k is based on costs required for all stock and is decreased from 2020/21 due to the efficiencies being realised in the reactive contracts and enhanced controls being incorporated in regards to void properties. This amount is reflected in the rent setting process and will be closely monitored monthly throughout the year.

#### **22.** CYCLICAL MAINTENANCE

**HSM** 

A breakdown of the total annual allocation of c. £823k can be found in Appendix 1 attached and is based on the 2019 LCC programme for 2020/21 and an amount of c. £430k carried forward from previous years. An annual amount of £365k for cyclical maintenance is incorporated into the rent setting process in accordance with the sinking fund.

#### **23.** MAJOR REPAIRS

**HSM** 

The Major Repairs expenditure shown on this account is as follows: -

|               | Budget to 31<br>March 2020 |
|---------------|----------------------------|
| All stock     | £                          |
| Balance Sheet | 2,166,751                  |
| I & E Account | 95,000                     |
| -             | 2,261,751                  |

A breakdown of the total annual budgeted expenditure is included in Appendix 1 (attached).

An increased amount of £950k (previously £800k) for the Major Repairs contribution has been incorporated into the rent setting process for 2020/21 in accordance with the revised sinking fund and the requirements to fully fund the programme.

#### **24.** SERVICE COSTS

HSM

Expenditure in this account relates to communal electricity, landscape maintenance and caretaker costs. The harmonised service charges for all housing stock (c. £119k) are recovered through the rental service charge and the remaining service costs (c. £45k) are allocated to the routine maintenance account (see cost centre analysis) and incorporated in the rent review process.

#### **25.** PROPERTY INSURANCE

**HOFCS** 

This amount has been based on last year's competitive tender amount and the recent claims history.

**HOFCS** 

The budgeted expenditure on this account is as follows: -

| • | • |
|---|---|
|   | 7 |
| • | • |
| _ |   |

115,300

| Wider Role/Tenant Participation           | 10,500 |
|---|--------|
| Tenant group funding                      | 2,625  |
| Promotional & SSHC costs                  | 1,600  |
| Tenants Satisfaction study                | 6,000  |
| Housing Management legal & prof costs     | 21,200 |
| Tenant starter packs                      | 3,000  |
| WDC Rates for CHP generator               | 1,700  |
| Additional decant/ council tax for voids  | 1,000  |
| Legal & Prof – development & other        | 7,000  |
| Legal & Prof – Personnel                  | 2,500  |
| Legal & Prof – VAT/Pensions/IIYP/H+S      | 13,500 |
| Legal & Prof – Carbon Management          | 10,000 |
| Legal & Prof – Stock condition survey     | 4,500  |
| Simply Health Plan                        | 2,300  |
| Owners satisfaction survey                | 1,600  |
| ARC validation audits                     | 2,500  |
| Bank charges                              | 22,000 |
| Increase in bad debt provision (year-end) | 1,775  |
|   |        |
|   |        |

# 27. PROPERTY DEPRECIATION

**HOFCS** 

The Association depreciates housing properties by major component on a straight line basis over the estimated useful economic lives of each identified component, as seen below. The increased amount is based on the new SORP accounting requirements.

| Component                      | <b>Useful Economic Life</b> |
|--------------------------------|-----------------------------|
| Structure                      | 50 years                    |
| Kitchen                        | 20 years                    |
| Bathroom                       | 25 years                    |
| Gas Boiler                     | 15 years                    |
| Radiator & pipe work           | 30 years                    |
| Electric heating               | 25 years                    |
| Rewiring                       | 30 years                    |
| Ventilation units              | 10 years                    |
| Emergency lighting             | 10 & 15 years               |
| Windows                        | 30 years                    |
| External doors                 | 30 years                    |
| Communal entrance & pass doors | 20 years                    |
| Door entry systems             | 15 years                    |
| Lifts                          | 20 years                    |

28. CONTINGENCY CEO

This has been incorporated to facilitate any items of expenditure, which are at this time not specific.

#### 29. NON-HOUSING ACCOUNT SURPLUS/(DEFICIT)

The deficit shown on the non-housing account on page 3 is carried back to the foot of the housing account and added to the surplus on this account. In this way, the Budget demonstrates the Operating Surplus being generated by both accounts, in this case, c. £600k.

#### **30.** OTHER PURCHASES

**HOFCS** 

£100k per annum has been deducted, per the approved Financial Plan, to allow for purchases through the Mortgage to Rent Scheme/Open Market Policy/Shared ownership buy-backs. However, an amount of £18,600 from this budget has been used in 2019/20 therefore reducing the overall amount available for purchases in 2020/21.

#### 31. INTEREST RECEIVABLE

**HOFCS** 

Taking the Association's average cash holdings over the year and applying an average 1.0% rate of interest has arrived at this figure.

## **32.** LOAN REPAYMENTS

**HOFCS** 

Loan repayments are summarised as follows: -

|   | Repayment<br>£  | Rent<br>£  | S/O<br>£         |
|---|---|--|------------------|
| Clydesdale Core Stock – Fixed<br>Clydesdale Core Stock – Variable<br>Clydesdale Cart Street – Variable<br>Clydesdale Cart Street – Variable<br>CAF Bank – Graham Ave Variable<br>Energy Savings (HEEPS int-free)<br>Energy Savings (Elec vehs int-free) | 101,581<br>82,401<br>38,900<br>36,961<br>134,155<br>51,524<br>6,180 | 86,154<br>69,887<br>38,900<br>36,961<br>134,155<br>0 | 15,427<br>12,514 |
|   |   |  |                  |
|   | 451,702   | 423,761  | 27,941           |
|   | ======  | =====  | ======           |

Adjustments will be made for the principal (capital) elements contained within the loan repayments, at the year-end.

#### 33. MAJOR REPAIRS PROVISION

The total transfer from reserves is calculated as follows: -

£ £ £ £
Budget Spend Contribution Transfer to/(from) Reserves

Major Repairs 1,297,354 950,000 (347,354)

#### 34. RESERVES CARRIED FORWARD

The Association is recording a surplus of c. £464k after a total transfer from the Major Repairs sinking fund of c. £347k.

### **35.** DEVELOPMENT ACCOUNT

**CEO** 

Allowances of c. £2.2k have been budgeted for social work adaptations. Additional management expenses have been allocated to the account for 2020/21 to incorporate staff time spent on the revived development programme within the Association.

#### **36.** FACTORING ACCOUNT

**HOFCS** 

Total income is based on 73 owner occupied fully factored properties at £119.00 p.a. Also included is a twice-yearly administration charge of £3.00 per owner occupied property (c. 541 owners) to cover costs relating to the management of the factoring services. Management expenses are allocated as per note 16 and the Cost Centre Analysis on Page 7 and direct costs relate to debt recovery expenditure.

#### 37. COMMERCIAL ACCOUNT

**HOFCS** 

An amount of c. £200 has been estimated for boardroom hire income.

#### **38.** CENTRE 81 ACCOUNT

CEO/HOFCS

Various user groups and customers are regularly using the Centre and we have budgeted for c. £89k of project/letting/Gym81 income for the period to 31<sup>st</sup> March 2021. The direct costs, which relate to staff costs and general running expenses of the Centre, are under tight control and will be closely monitored. The account also includes a proportion of our management expenses. A detailed breakdown of both Income and expenditure for this account is detailed in Appendix 4.

### **39.** SOCIAL ECONOMY ACCOUNT (SEC)

**HOFCS** 

The SEC Budget showing income and expenditure on this account is detailed in Appendix 3.

The SEC is now home to two tenant organisations occupying the majority of the building. The rental income has been calculated on a square footage per tenant basis to generate c. £26k pa of rental income. From October 1<sup>st</sup> 2019, we have moved the site of the Disaster Recovery location to Centre81.

A small surplus of c. £3.7k is predicted, after deduction of direct costs and CHA management expenses.

#### **BALANCE SHEET**

#### **40.** INVESTMENT – CHA POWER LTD

This represents the balance of the Investment in CHA Power after the sale of the use of the asset and the subsequent Impairment in the Association's Accounts.

#### 41. TANGIBLE FIXED ASSETS - Others

This figure includes the purchase and fitting out of the office premises and the Social Economy Centre. It also includes the investment in Centre81.

#### **42.** NET CURRENT ASSETS

This figure demonstrates that the Association is generating enough income to meet immediate and short-term costs.

|  | APPENDIX 1          | - Major and Cyclic | cal Repairs |
|--|---------------------|--------------------|-------------|
| MAJOR REPAIRS 2020/21  |                     | £                  | £           |
|  |                     | Bu                 | dget        |
| Tenements - Alexander Street / Kilbowie                      |                     |                    |             |
| Road / Whitecrook Street / 161-173                           |                     |                    |             |
| Dumbarton Road   |                     |                    |             |
| * Heat Overland Patentens                                    |                     | 50.070             |             |
| * Heat Smoke Detectors                                       | c/fw d from 2019/20 | 50,873             |             |
| * Entry call system  | c/fw d from 2019/20 | 65,134             |             |
| * Stone cleaning   |                     | 112,634            | 220 640     |
| Bon Accord Sqare / Forth Street /                            |                     |                    | 228,640     |
| 119,125,149,155 Dumbarton Road                               |                     |                    |             |
| <ul> <li>Heat Smoke Detectors</li> </ul>                     | c/fw d from 2019/20 | 33,469             |             |
| Carbon monoxide detectors                                    | c/fw d from 2019/20 | 7,172              |             |
| * Entry call system  | c/fw d from 2019/20 | 42,834             |             |
|  |                     |                    | 83,475      |
| Jean Armour Drive  |                     |                    |             |
| <ul> <li>Heat Smoke Detectors</li> </ul>                     | c/fw d from 2019/20 | 10,264             |             |
| * Carbon monoxide detectors                                  | c/fw d from 2019/20 | 2,170              | 12,434      |
| West Thompson Street / Janetta Street                        |                     |                    | 12,434      |
| * Consumer unit/rewire (inc heat                             |                     |                    |             |
| smoke/carbon monoxide detectors)                             | c/fw d from 2019/20 | 5,378              |             |
| * Windows  |                     | 7,537              |             |
|  |                     |                    | 12,914      |
| 127 & 179-189 Glasgow Road                                   |                     |                    |             |
| <ul> <li>Heat Smoke Detectors</li> </ul>                     | c/fw d from 2019/20 | 12,911             |             |
| <ul> <li>* Carbon monoxide detectors (127GR only)</li> </ul> | c/fw d from 2019/20 | 95                 |             |
| * Kitchens   |                     | 6,360              |             |
| * Entry call system  |                     | 17,172             |             |
| * Bathrooms  |                     | 4,452              |             |
|  |                     |                    | 40,990      |
| lan Smith Court / Fleming Avenue                             |                     |                    |             |
| * Heat Smoke Detectors                                       | c/fw d from 2019/20 |                    | 16,918      |
| 15-27 Bannerman Place  |                     |                    |             |
| * Heat Smoke Detectors                                       | c/fw d from 2019/20 | 12,466             |             |
| * Ventilation fans   |                     | 10,685             |             |
|  |                     | ,                  | 23,151      |
| Melfort Court  |                     |                    | ,<br>       |
| * Heat Smoke Detectors                                       | c/fw d from 2019/20 | 890                |             |
| * Kitchens   |                     | 6,714              |             |
| * Electric boiler  |                     | 3,816              |             |
|  |                     |                    | 11,419      |
|  |                     |                    | _           |
|  |                     |                    | Continued/  |

| MAJOR REPAIRS 2020/21            | -                    | £       | £          |
|----------------------------------|----------------------|---------|------------|
| WAGON NEI AING EGEGIET           |                      |         | dget       |
| Crown Avenue                     |                      |         | aget       |
| * Heat Smoke Detectors           | c/fw d from 2019/20  | 9,818   |            |
| * Ventilation fans               | c/fw d from 2019/20  | 8,372   |            |
| * Kitchens                       | C/TW 0 1101112013/20 | 69,960  |            |
| * Gas Boiler                     |                      | 33,581  |            |
| Cao Bollot                       |                      | 00,001  | 121,730    |
| Glasgow Road / Hume Street       |                      |         | 121,700    |
| * Ventilation fans               | c/fw d from 2019/20  | 15,264  |            |
| * Entry call system              | 0,1114110112010,20   | 22,896  |            |
| , ,                              |                      | ,       | 38,160     |
| Whitecrook LSVT                  |                      |         | -,         |
| * Heat Smoke Detectors           | c/fw d from 2019/20  | 16,958  |            |
| * Carbon monoxide detectors      | c/fw d from 2019/20  | 3,586   |            |
|                                  |                      |         | 20,543     |
| Linnvale - Whitson Fairhurst     |                      |         |            |
| * Consumer unit/rewire (inc heat |                      |         |            |
| smoke/carbon monoxide detectors) | c/fw d from 2019/20  | 232,050 |            |
| ·                                |                      |         | 232,050    |
| Linnvale - Blackburn             |                      |         |            |
| * Heat Smoke Detectors           | c/fw d from 2019/20  | 1,785   |            |
| * Carbon monoxide detectors      | c/fw d from 2019/20  | 356     |            |
|                                  |                      |         | 2,141      |
| Linnvale - Atholl Steel          |                      |         |            |
| * Heat Smoke Detectors           | c/fw d from 2019/20  | 8,033   |            |
| Carbon monoxide detectors        | c/fw d from 2019/20  | 1,627   |            |
|                                  |                      |         | 9,660      |
| Linnvale - Atholl Brick          |                      |         |            |
| * Heat Smoke Detectors           | c/fw d from 2019/20  | 12,495  |            |
| Carbon monoxide detectors        | c/fw d from 2019/20  | 2,495   |            |
|                                  |                      |         | 14,990     |
| Linnvale - Attlee Place          |                      |         |            |
| * Consumer unit/rewire (inc heat |                      |         |            |
| smoke/carbon monoxide detectors) | c/fw d from 2019/20  | 158,475 |            |
| * Entry call system              | c/fw d from 2019/20  | 10,328  |            |
| * Common windows and rooflights  | c/fw d from 2019/20  | 7,642   |            |
| * Gas Boiler                     |                      | 27,475  |            |
|                                  |                      |         | 203,920    |
|                                  |                      |         |            |
|                                  |                      |         | Continued/ |

| ,   | APPENDIX 1 -        | <ul> <li>Major &amp; Cyclica</li> </ul> | al Repairs | continued  |
|---|---------------------|---|------------|------------|
| MAJOR REPAIRS 2020/21                         |                     |   | £          | £          |
| Multi-Storey Flats                            |                     |   | Bud        | get        |
| * Heat Smoke Detectors                        | c/fw d from 2019/20 |   | 173,330    |            |
| * Windows                                     |                     |   | 643,011    |            |
| * Common Doors MSF                            |                     | _                                       | 160,272    |            |
| Pannarman Estata (avaluding 45 27PF           | <b>3</b> \          |   |            | 976,613    |
| Bannerman Estate (excluding 15-27BF           | -)                  |   |            | 16.027     |
| * Entry call system                           |                     |   |            | 16,027     |
| Cart Street                                   |                     |   |            |            |
| * Ventilation fans                            | c/fw d from 2019/20 |   | 15,300     |            |
| * Heat Smoke Detectors                        | c/fw d from 2019/20 |   | 17,850     |            |
| <ul> <li>Carbon monoxide detectors</li> </ul> | c/fw d from 2019/20 |   | 3,738      |            |
|   |                     |   |            | 36,888     |
| Acquired properties                           |                     |   | 0.570      |            |
| * Heat Smoke Detectors                        | c/fw d from 2019/20 |   | 3,570      |            |
| * Carbon monoxide detectors                   | c/fw d from 2019/20 |   | 756        |            |
| * Windows                                     |                     |   | 7,537      |            |
| * Bathrooms                                   |                     |   | 2,226      | 14,089     |
|   |                     |   |            | 2,116,751  |
| General                                       |                     |   |            | 2,110,731  |
| * Roof/structual repairs                      |                     |   |            | 50,000     |
| 100i/structuar repairs                        |                     |   |            | 30,000     |
| Ad hoc major repairs                          |                     |   |            |            |
| (non-scheduled premature failures/voids e     | e.g.,               |   |            | 95,000     |
| kitchens, central heating systems and rete    |                     |   |            |            |
| Total Major Repairs Spend 2020/21             |                     |   |            | 2,261,751  |
| , , ,   |                     |   |            | , ,        |
| Allocated/Split as                            |                     |   |            |            |
| Taken to SOFP (Housing Properties Addi        | tions): He          | at Smoke Detectors                      | 381,626    |            |
|   | Carbon              | monoxide detectors                      | 21,994     |            |
| Consumer unit/rewire (inc h                   | eat smoke/carbon r  |   | 395,902    |            |
|   |                     | Entry Call Systems                      | 174,390    |            |
|   |                     | Stone cleaning                          | 112,634    |            |
|   |                     | Ventilation fans                        | 49,621     |            |
|   | Common wir          | ndows and rooflights                    | 7,642      |            |
|   |                     | Bathrooms                               | 6,678      |            |
|   |                     | Gas Boiler                              | 61,056     |            |
|   |                     | Electric Boiler                         | 3,816      |            |
|   |                     | Kitchens                                | 83,034     |            |
|   |                     | Windows                                 | 658,084    |            |
|   |                     | Common doors                            | 160,272    |            |
|   | R                   | Roof/structual repairs                  | 50,000     | 2,166,751  |
|   |                     |   |            | 2,100,701  |
| Shown in SOCE                                 |                     | epairs/premature failure                | s/voids    | 95,000     |
|   | (inc CHP install    | ations & materials)                     |            |            |
|   |                     |   |            | 2,261,751  |
|   |                     |   |            | Continued/ |

| APPENDIX 1 - Major & Cyclical Repairs continued             |   |                           |  |  |  |  |
|---|---|---------------------------|--|--|--|--|
| CYCLICAL REPAIRS 2020/21                                    | £   | £                         |  |  |  |  |
|   | Budge   | et                        |  |  |  |  |
| Gutter cleaning   | 25,508  |                           |  |  |  |  |
| Water pumps / storage tanks inspections                     | 24,465  |                           |  |  |  |  |
| Water pumps / storage tanks inspections                     | 24,403  |                           |  |  |  |  |
| Electric heating inspections                                | 2,556   |                           |  |  |  |  |
| Cas contains / maintanance / audits                         | 87,906  |                           |  |  |  |  |
| Gas servicing / maintenance / audits                        | 87,900  |                           |  |  |  |  |
| Lift cars and gear inspections                              | 47,736  |                           |  |  |  |  |
|   | , in the second |                           |  |  |  |  |
| Laundry equipment maintenance (Radnor Park)                 | 14,508  |                           |  |  |  |  |
| Dry right inappetions (Radner Bark, Cart St and Craham Ava) | 6,000   |                           |  |  |  |  |
| Dry riser inspections (Radnor Park, Cart St and Graham Ave) | 8,000   |                           |  |  |  |  |
| Testing of fall arrest systems / roof anchors (Radnor Park) | 3,276   |                           |  |  |  |  |
|   | · ·   |                           |  |  |  |  |
| Fire window inspections                                     | 624   |                           |  |  |  |  |
|   | 5.040   |                           |  |  |  |  |
| Communal ventilation fans/vent system inspection            | 5,910   |                           |  |  |  |  |
| Electrical testing (Multi-storey flats inc emergency tests) | 25,827  |                           |  |  |  |  |
|   |   |                           |  |  |  |  |
| Lightning Protection Inspections (Radnor Park)              | 5,000   |                           |  |  |  |  |
|   | 2.25  |                           |  |  |  |  |
| Balcony glazing system inspections                          | 6,876   |                           |  |  |  |  |
| Unvented HWC Inspections                                    | 3,998   |                           |  |  |  |  |
| Cirvented 11000 inspections                                 | 3,330   |                           |  |  |  |  |
| Electrical inspections (no reactive allowance               | 61,656  |                           |  |  |  |  |
|   |   |                           |  |  |  |  |
| Common area painterwork (Bon Accord                         | 37,980  |                           |  |  |  |  |
| Asbestos related works and services                         | 25,000  |                           |  |  |  |  |
| Aspesios related works and services                         | 23,000  | 384,827                   |  |  |  |  |
| Carried forward from previous years:                        |   | .,                        |  |  |  |  |
|   |   |                           |  |  |  |  |
| Common area painterwork (lan Smith/Fleming Ave)             | 14,866  |                           |  |  |  |  |
| Common area paintemusely (Classes) Dd/Lluma Ctrast          | 25 200  |                           |  |  |  |  |
| Common area painterwork (Glasgow Rd/Hume Street)            | 25,200  |                           |  |  |  |  |
| Common area painterwork (Attlee Place)                      | 15,811  |                           |  |  |  |  |
|   | - /-  |                           |  |  |  |  |
| Common area painterwork (various addresses)                 | 242,000   |                           |  |  |  |  |
| Electrical in a particular (5)                              | 440,000   |                           |  |  |  |  |
| Electrical inspections (5 yearly)                           | 140,000   | /27 077                   |  |  |  |  |
| TOTAL   |   | 437,877<br><b>822,704</b> |  |  |  |  |
| -   |   | ,                         |  |  |  |  |

| RFORMANCE REPORTING AND INTERNAL TARGETS                                  |         |                 |          |                    | APPENDIX 2            |   |
|---|---------|-----------------|----------|--------------------|-----------------------|---|
| TEN ORMANOE REI ORTING AND INTERN   | IAL     | IANOLIC         | <u>,</u> |                    |                       |   |
|   |         | Annual          |          | Annual             |                       |   |
| Benchmarked against SHR Peer Group  | Α       | ccounts         |          | Accounts           | Budget                | Budget                                  |
| Statistical Information Tables  |         | 17/18           |          | 18/19              | 19/20                 | 20/21                                   |
| (I&P Charitable, General, Mainstream, Urban)                              |         |                 |          |                    |                       |   |
|   | ļ       | £               |          | £                  | £                     | £                                       |
| 1. Admin Cost per Unit (£)  |         |                 |          |                    |                       |   |
| CHA Admin Cost per Unit   | £       | 1,095           | £        | 1 1 1 2            | £ 1,317               | 4 224                                   |
| SHR Peer Group Average  | £       | 1,095           | £        | 1,143<br>1,312     | £ 1,317               | 1,334                                   |
| SHR Feel Gloup Average  | L       | 1,271           | L        | 1,312              | (to be less than peer | (to be less than pee                    |
| Target: To be no more than the Peer Group Average                         |         |                 |          |                    | group average)        |   |
| Favourable/Unfavourable (-) Variance                                      | £       | 176             | £        | 169                | g. 15/p 2111. 21g 2/  | group arrange                           |
| ,,  |         |                 |          |                    |                       |   |
| 2. Percentage Income spent on   |         |                 |          |                    |                       |   |
| Overheads (%)   |         |                 |          |                    |                       |   |
|   |         | £               |          | £                  | £                     | £                                       |
| Gross Rental Income   |         | 3,860,714       |          | 4,179,965          | 4,322,000             | 4,452,500                               |
| Total Overheads   |         | 296,858         |          | 291,240            | 333,750               | 329,440                                 |
| A street Developer  |         | ·               |          | 7.00               | <b>=-</b> :           |   |
| Actual Percentage Target Percentage                                       |         | 7.7%<br>10.0%   |          | 7.0%<br>10.0%      | 7.7%<br>10.0%         |   |
| Favourable/Unfavourable (-) Variance                                      |         |                 |          |                    | 10.0%<br><b>2.3%</b>  |   |
| ravourable/Onfavourable (-) variance                                      |         | 2.3%            |          | 3.0%               | 2.3%                  | 2.6%                                    |
| Percentage Income spent on  | -       |                 |          |                    |                       |   |
| Salaries (%)  |         |                 |          |                    |                       |   |
| Galaries (70)   |         | £               |          | £                  | £                     | £                                       |
| Gross Rental Income   |         | 3,860,714       |          | 4,179,965          | 4,322,000             | 4,452,500                               |
| Total Salaries in Management Costs (excl. past service                    |         | -,,-            |          | .,,                | 1,0==,000             | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |
| pension deficit, cleaners and C81 staff)                                  |         | 864,824         |          | 914,066            | 939,964               | 1,008,444                               |
|   |         |                 |          |                    |                       |   |
| Actual Percentage (Excl pension deficit cont'n)                           |         | 22.4%           |          | 21.9%              | 21.7%                 |   |
| Target Percentage   |         | 25.0%           |          | 25.0%              | 25.0%                 |   |
| Favourable/Unfavourable (-) Variance                                      |         | 2.6%            |          | 3.1%               | 3.3%                  | 2.4%                                    |
| SHR Peer Group Average  |         | 20.7%           |          | 20.8%              |                       |   |
| CHA Staffing Cost per Unit  | £       | 757.95          | £        | 783.93             | £ 803.39              | £ 861.92                                |
|   |         |                 |          |                    |                       |   |
| CHA Total Staffing reported to SHR (including C81 staffing, cleaners etc) | £       | 964.59          | £        | 958.92             |                       |   |
| SHR Peer Group Average  | £       | 996.89          | £        | 1,042.84           |                       |   |
| Favourable/Unfavourable (-) Variance                                      | £       | 32.30           | £        | 83.92              |                       |   |
| ()  |         |                 |          |                    |                       |   |
| 4. Tiurnover per Unit (£) - for information                               |         | £               |          | £                  | £                     | £                                       |
| Turnover  |         | 4,740,292       |          | 5,165,463          | 4,825,164             | 4,984,976                               |
| Number of Units   |         | 1,141           |          | 1,166              | 1,170                 | 1,170                                   |
| Trained of Cine   |         | .,              |          | .,                 | .,                    | 1,                                      |
| Actual Percentage   | £       | 4,155           | £        | 4,430              | £ 4,124               | £ 4,261                                 |
| SHR Peer Group Average  | £       | 4,881           | £        | 5,093              |                       |   |
| National RSL Average  | £       | 6,491           | £        | 6,629              |                       |   |
|   |         |                 |          |                    |                       |   |
| 5. Current assets to current liabilities                                  |         | £               |          | £                  | £                     | £                                       |
| (Current ratio)   |         |                 |          |                    |                       |   |
| The current ratio is a liquidity ratio that measures a compan             | ıy's ab | ility to pay sh | ort-t    | erm obligations or | those due within on   | e year                                  |
| Current Assets  |         | 7,852,922       |          | 8,067,943          | 5,705,425             | 6,561,358                               |
| Current Liabilities   |         | 1,246,526       |          | 1,542,464          | 933,000               | 965,745                                 |
|   |         | , ,,,,,         |          | ,,                 | 222,200               |   |
| Actual outturn (times)  |         | 6.3             |          | 5.2                | 6.1                   | 6.8                                     |
| Target outturn (times)  |         | 1.1             |          | 1.1                | 1.1                   | 1.1                                     |
| Favourable/Unfavourable (-) Variance                                      |         | 5.2             |          | 4.1                | 5.0                   | 5.7                                     |
|   |         |                 |          |                    |                       |   |
| SHR Peer Group Average  |         | 2.3 times       |          | 2.2 times          |                       |   |
| National RSL Average  |         | 2.4 times       |          | 2.3 times          |                       |   |
|   |         |                 |          |                    |                       | 23                                      |

| 6. Debt per unit (£)   |                          |                           | <u>APPEND</u>         | IX 2 Continued               |
|--|--------------------------|---------------------------|-----------------------|------------------------------|
| This ratio shows how much lending/debt we have per unit of                     | stock                    |                           |                       |                              |
| Number of units  | 1,141                    | 1,166                     | 1,170                 | 1,170                        |
|  | £                        | £                         | £                     | £                            |
| Total loans outstanding  | 4,062,069                | 4,368,389                 | 3,947,000             | 3,438,000                    |
| Actual debt cost per unit (£)  | 3,560                    | 3,746                     | 3,374                 | 2,938                        |
|  |                          |                           |                       |                              |
| SHR Peer Group Average   | 10,794                   | 11,067                    |                       |                              |
| National RSL Average   | 10,888                   | 11,044                    |                       |                              |
| Target: To be no more than the Peer Group Average                              |                          |                           |                       |                              |
| Favourable/Unfavourable (-) Variance   | 7,234                    | 7,321                     |                       |                              |
|  |                          |                           |                       |                              |
| 7. Interest Cover (£)  |                          |                           |                       |                              |
| The interest cover ratio measures the ability to handle its out                |                          |                           |                       | -                            |
| Not each inflam/(autilian) from an arcting a stipition                         | £                        | £                         | £                     | £                            |
| Net cash inflow/(outflow) from operating activities                            | 913,582                  | 1,886,134                 |                       |                              |
| Add interest received  | 130,625                  | 46,354                    |                       |                              |
|  | 1,044,207                | 1,932,488                 | -                     | -                            |
| Interest paid  | 28,500                   | 66,400                    |                       |                              |
| Interest cover (%)   | 3663.9%                  | 2910.4%                   |                       |                              |
|  |                          |                           |                       |                              |
| SHR Peer Group Average   | 1051%                    | 2136%                     |                       |                              |
| National RSL Average   | 924%                     | 1541%                     |                       |                              |
| Target: To be no more than the Peer Group Average                              |                          |                           |                       |                              |
| Favourable/Unfavourable (-) Variance   | 2613%                    | 774%                      | 0%                    | 0%                           |
| 8. Gearing (%)   |                          |                           |                       |                              |
| <u> </u>   | alica of the decision of |                           |                       |                              |
| To show the total amount of borrowing in relation to the net vi                | £                        | f sock and other fixed as | E £                   | £                            |
| Total outstanding debt   | 4,062,069                | 4,368,389                 | 3,947,000             | 3,438,000                    |
| Less cash  | 7,629,314                | 7,395,913                 | 5,355,331             | 6,320,264                    |
| 203 00311  | - 3,567,245 -            | 3,027,524 -               | 1,408,331             | - 2,882,263                  |
| Divided by Net Assets  | 18,354,738               | 19,240,677                | 19,366,484            | 21,232,789                   |
| 2 Made by Net Added  | 10,00 1,7 00             | 10,210,017                | 10,000,101            | 21,202,100                   |
| Gearing %  | -19.4%                   | -15.7%                    | -7.3%                 | -13.6%                       |
| SHR Peer Group Average   | 400%                     | 315%                      |                       |                              |
| National RSL Average   | 268%                     | 220%                      |                       |                              |
| Target: To be no more than the Peer Group Average                              |                          |                           |                       |                              |
| Favourable/Unfavourable (-) Variance   | 419%                     | 331%                      | 7%                    | 14%                          |
|  |                          |                           |                       |                              |
| 9. Income Cover (%)  | £                        | £                         | £                     | £                            |
| The interest coverage ratio measures how many times a cor                      | npany can cover its c    | current interest payme    | ent with its availabl | e earnings<br>I              |
| Total Income   | 4,845,636                | 5,222,910                 | 4,825,164             | no longer reportable as full |
| Total Expenditure  | 3,400,848                | 3,896,916                 | 4,943,057             | paid Nov 2019                |
| Ratio  | 142%                     | 134%                      | 98%                   |                              |
| Target Ratio   | 108%                     | 108%                      | 108%                  |                              |
| 3 year average Ratio*  | 139%                     | 138%                      | 108%                  |                              |
| Favourable/Unfavourable (-) Variance   | 31%                      | 30%                       | 0%                    |                              |
| ( ) ***********************************  | 0.70                     | 30,0                      |                       |                              |
| * Ratio measured over 3 consecutive years - Dexia a Major Repairs expenditure. | re notified and Wa       | aiver requested in        | years of high         |                              |
|  |                          |                           |                       |                              |

|                                |           |                     |           |           |         | APF      | ENDIX 3   |
|--------------------------------|-----------|---------------------|-----------|-----------|---------|----------|-----------|
|                                | 60        | CIAL EC             |           | ENITOE    |         |          |           |
|                                | 30        | CIAL ECO            |           | ENIKE     |         |          |           |
|                                | EOD THE   | DRAFT E<br>YEAR END |           | OCH 2021  |         |          |           |
|                                | TOKTIL    | ILANLING            | LUSIWAN   | G11 202 1 |         |          |           |
| Income                         |           |                     |           |           |         |          |           |
|                                | QTR. TO   | QTR. TO             | QTR. TO   | QTR. TO   | BUDGET  | PREVIOUS | ACTUAL    |
|                                | 30-Jun-20 | 30-Sep-20           | 31-Dec-20 | 31-Mar-21 | 2020/21 | 2019/20  | 31-Mar-19 |
|                                | £         | £                   | £         | £         | £       | £        |           |
| Rents                          | 6,440     | 6,440               | 6,440     | 6,440     | 25,760  | 27,990   | 27,173    |
| Other Income                   |           |                     |           |           | -       | 2,710    | 3,285     |
| Total Income                   | 6,440     | 6,440               | 6,440     | 6,440     | 25,760  | 30,700   | 30,458    |
| Expenditure                    |           |                     |           |           |         |          |           |
| Core Premises                  |           |                     |           |           |         |          |           |
| Ground Lease/Factoring         | 1,725     | 1,725               | 1,725     | 1,725     | 6,900   | 6,900    | 5,890     |
| Rates                          | 2,300     |                     |           |           | 2,300   | 2,300    | 2,136     |
| Heat, Light & Water            | 575       | 575                 | 575       | 575       | 2,300   | 4,000    | 3,068     |
| Cleaning & Maintenance         | 900       | 2,400               | 2,400     | 1,900     | 7,600   | 11,600   | 7,200     |
| Total                          | 5,500     | 4,700               | 4,700     | 4,200     | 19,100  | 24,800   | 18,294    |
| Managed Workspace              |           |                     |           |           |         |          |           |
| Stationery, Telephones & Misc. | 250       | 250                 | 250       | 250       | 1,000   | 1,000    | 762       |
| Total                          | 250       | 250                 | 250       | 250       | 1,000   | 1,000    | 762       |
| Management Expenses per CHA    | 400       | 400                 | 400       | 400       | 4 044   | 4.000    | , F.1-    |
| Budget 2020/21                 | 486       | 486                 | 486       | 486       | 1,944   | 1,928    | 1,517     |
| TOTAL EXPENSES                 | 6,236     | 5,436               | 5,436     | 4,936     | 22,044  | 27,728   | 20,573    |
| SURPLUS/DEFICIT(-) FOR YEAR    | 204       | 1,004               | 1,004     | 1,504     | 3,716   | 2,972    | 9,885     |

| Centre81 Budget to 31 March 2021                   |          | APPI       | ENDIX 4      |                 |
|--|----------|------------|--------------|-----------------|
|  |          |            |              |                 |
|  | Budget   | Budget     | Actual       |                 |
| Revenue Costs                                      | 2020/21  | 2019/20    | 2018/19      | Budget          |
|  | Year 11  | Year 10    | Year 9       | <u>Variance</u> |
|  | £        | £          | £            | £               |
| Total Staffing & Training Costs                    | 79,300   | 78,300     | 78,530       | 1,000           |
| Administration                                     |          |            |              |                 |
| Telephone, Internet & Redcare Lines                | 7,500    | 7,000      | 7,354        | 500             |
| Stationery & Postage                               | 900      | 300        | 957          | 600             |
| IT Equipment Maintenance & software upgrades       | 3,500    | 3,600      | 3,325        | (100)           |
| Gym Admin Costs                                    | 2,400    | 1,800      | 1,638        | 600             |
| Miscellaneous Sundries & PC items                  | 1,200    | 1,300      | 1,248        | (100)           |
| Administration Sub Total                           | 15,500   | 14,000     | 14,522       | 1,500           |
| Consultants  |          |            |              |                 |
| Fundraising/Advice/Monitoring form completions etc | 5,000    | 5,000      | 5,000        | -               |
| Consultants Sub Total                              | 5,000    | 5,000      | 5,000        | -               |
| Premises Costs                                     |          |            |              |                 |
| Gas & Electricity                                  | 20,000   | 21,000     | 22,048       | (1,000)         |
| Refuse disposal/Paper Recycling                    | 1,500    | 2,000      | 1,429        | (500)           |
| Rates & Water Rates                                | 16,500   | 16,300     | 16,189       | 200             |
| Other Equipment Maintenance (Annual Contracts)     | 7,800    | 7,800      | 5,468        | -               |
| Sanitary Disposal & washrooms                      | 2,600    | 2,600      | 2,587        | -               |
| Cleaning Supplies                                  | 1,250    | 1,250      | 1,156        | -               |
| Repairs and maintenance                            | 8,000    | 6,000      | 7,228        | 2,000           |
| Premises Costs Sub Total                           | 57,650   | 56,950     | 56,105       | 700             |
| Marketing  |          |            |              |                 |
| Community Consultations/Events                     | 600      | 800        | 421          | (200)           |
| Newsletter Production (printing & delivery)        | 500      | 500        | 7 <u>2</u> I | (200)           |
| Marketing  | 400      | 400        | 360          | _               |
| Marketing Sub Total                                | 1,500    | 1,700      | 781          | (200)           |
| TOTAL DIRECT EXPENDITURE                           | 158,950  | 155,950    | 154,938      | 3,000           |
|  | 100,000  | 100,000    | 70 1,000     | 0,000           |
| CHA Management Expenses per Budget                 | 10,078   | 7,364      | 7,262        | 2,715           |
| Total Expenditure inc Management Expenses          | 169,028  | 163,314    | 162,200      | 5,715           |
| Revenue Funding                                    |          |            |              |                 |
|  |          |            |              |                 |
| Lets inc. long term office lets                    | 52,850   | 56,300     | 50,354       | (3,450)         |
| Café Rental  | 3,200    | 3,120      | 5,005        | 80              |
| Gym Memberships, Inductions & Classses             | 8,000    | 8,000      | 6,755        | -               |
| Project Income (Lets & Other)                      | 25,000   | 25,500     | 66,869       | (500)           |
| Total Revenue Funding                              | 89,050   | 92,920     | 128,983      | (3,870)         |
| Projected Surplus/Shortfall (-)                    | (79,978) | (70,394)   | (33,217)     | (9,585)         |
|  | (10,010) | (, 0,00 +) | (55,217)     | (3,000)         |